



KF Andersen Leadership Academy

NEXT GENERATION LEADERSHIP

To the newly appointed leader

EFFORT & ATTITUDE IS YOUR BUSINESS

When you strive to do well in your new job, you might think; "What factors play a role in my success as a team leader, my teammates, colleagues at the same level, or my Boss? Does HR play a role? What about fate, destiny and luck, an engineering degree or a MBA from a famous business university?"

None of them, and in the process of understanding the cause, you must never forget that your new job does not end with a promotion it begins with a promotion!

When you say fate or destiny, obviously it is something you cannot do anything about. When you say luck, again it is something you cannot do anything about. Your Boss is as s-he is, and so is your team members and colleagues. HR is not your business. You can talk to an engineering or business university but their answer is biased. They have their own business to take care of, which is not yours.

There are a few things that definitely are in your own hands, your efforts and your energy; consequently efforts and energy is your business. The faculty of reasoning and understanding objectively, which is processed through your intellect, shape your attitude, consequently attitude is your business. To establish relationship inside and outside your team, will always be essential for progress, consequently communication, inclusiveness and perceptual acuity is your business.

Point your efforts, energy, attitudes, inclusiveness and perceptual acuity one hundred percent in one direction, show the way, set an example, and let your team gain new insight through actions, and finally follow up. Then you are the creator of your own unique leadership style, which consequently shape and frame the outcome delivered by your

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team. Therefore, this process illustrates how to create your personal Business Model leading a progressive team – world class.

What you get as an outcome is what you get. If you are not the best member or your team, your team can hardly be the best team. Consequently you will struggle inspiring your peer team and your Boss. You cannot blame any one but yourself. If you are not satisfied, explore, strive, experiment, intensify, and gain new insight by trying again. Continue and improve, if necessary for decades, always with a divine dissatisfaction “We will not fail”.

Unless you do the right things, the right things will not happen to you. Great leaders are shaped by overcoming innumerable big challenges, and more often than not over really long time. The right thing demands that you set a clear intention and take instructions from your intellect, and not from impulsive emotions triggered by other peoples opinion and shortcoming’s – which by the way is their business and not yours. Just then, progress will be effortless in spite of big challenges.

Do not leave proportions of your effort and intellect to things, which is not your business. Plain talk, your business is "efforts and attitudes". The efforts have to be energetic and incisive, and the attitudes have to be based on a perceptual acuity that creates clarity. Efforts, energy, attitudes and inclusiveness shall be focused, like a laser beam, and calibrated. Hard work alone is not going to get you somewhere.

The right kind and dose of action and energy, attitude and inclusiveness, timing and place are all-important to our success. This is all something you have in your "hands".

I wish you a "Good foundation, build of stones that fit, and wings to fly high."

Siegfried W Andersen

Denmark
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